It is with tremendous pride and excitement that we provide you with CancerLINC’s 2018 Annual Report. This was an exciting year for us, full of great accomplishments and tremendous promise for the future.

Chris Williams was hired as our new Executive Director, bringing his significant experience in the medical field and fundraising expertise to CancerLINC. The organization’s incredibly talented staff is well-positioned to assist even more cancer patients and their families, and our volunteers continue to provide unparalleled services to those patients and their families.

We kicked off our first medical-legal partnership with VCU Health Systems, allowing our staff to identify more clients who could benefit from CancerLINC’s services, and to participate in their overall treatment plan. It’s an exciting development, and we hope this is a program that can be replicated with the other cancer treatment providers throughout the Central Virginia region.

As exciting as those developments are, however, changes in the tax code and more competitive grant opportunities make your help and financial support more important than ever.

We have started the process for creating a legacy program to recognize supporters who include CancerLINC in their estate plans. We are also looking to identify diverse and sustainable funding sources that will provide us with the opportunity to reach more patients in more places throughout Central Virginia and beyond.

Hearing from our clients is the touchstone that reminds me that our work is not only helpful and important, but also life-changing, for both patients and their families.

Just last month, I was fortunate enough to speak to one of our clients about his struggle with cancer, and the rippling effects it had on his family and their future. He was charming and funny and warm, and told a great story—but his voice broke when he talked about the relief he felt knowing that CancerLINC had helped him to ensure his family’s future by getting his affairs in order. There is no better motivation for all of us than his story and all of the others we’ve been fortunate enough to be a part of in 2018.

Desmond Tutu once said, “Hope is being able to see that there is light despite all of the darkness.” CancerLINC, with your support, shines a light that helps our clients see a path ahead for both themselves and their families.

We—and all of our clients—are indebted to you for your support and commitment, and look forward to partnering with you in the year ahead as we work to shine our light even brighter for cancer patients and their families.

-- Brent Timberlake, Esq. President
INCOME

Grants $67,000
Contributions $73,769
In-Kind Contributions $712,400
Net Special Event Income $100,263
Interest Income $1,692
TOTAL SUPPORT AND REVENUE $955,124

EXPENSES

PROGRAM SERVICES
Client Services $854,851
Education/Outreach $72,611
Total Program Services $927,462

SUPPORTING SERVICES
Fundraising Expenses $99,107
General and Administrative Services $31,936
TOTAL SUPPORTING SERVICES $131,043
TOTAL EXPENSES $1,058,505
CHANGE IN NET ASSETS ($103,381)

NET ASSETS, BEGINNING OF YEAR $434,808
NET ASSETS, END OF YEAR $331,427

MISSION AND VISION

Our Mission
CancerLINC eases the burden of cancer by providing assistance, education, and referral to legal resources, financial guidance, and community services.

Our Vision
A community where no cancer patient goes without needed support services.

MAKING A DIFFERENCE

A VITAL LINK IN THE COMMUNITY

CancerLINC is unique. There is no other non-profit organization in the Commonwealth, or possibly even the country, that offers legal, financial and community resources specifically for cancer patients.

Since its establishment in 1996, CancerLINC has served more than 10,000 cancer patients and their families.

In our most recent fiscal year that ended in June, we served 398 clients and helped them with 704 non-medical issues.

Our relationships are strong and deepening with our medical provider partners: VCU Massey Cancer Center, Bon Secours Health System, HCA Sarah Cannon Cancer Institute and Virginia Cancer Institute. Their support and referrals has been vital to our ability to connect with patients in need.

We currently have more than 230 volunteer professionals who generously donate their time, knowledge and services to help these patients, our clients, who many times have no place to turn. These volunteers give time and expertise from their heart, with no other expectation.

STAFF

Chris Williams Executive Director
Beth Browning Client Services Attorney
Gloria Cooley Client Services Coordinator
Phil Hoffman Administrative Assistant
Lorraine Blackwell Outreach & Communications Manager

OUR 2017-2018 FINANCIALS
According to the American Cancer Society, about 1.7 million new cancer cases are expected to be diagnosed in 2018 in the United States. Of those cases, more than 42,000 new diagnoses are expected to occur in Virginia. As these patients navigate their healthcare needs and treatment options, some face the added burden of mounting medical debt and unexpected legal challenges. CancerLINC assists cancer patients in need by making referrals to legal, financial and other community resources. We serve cancer patients throughout Greater Richmond, Petersburg, Hopewell, Colonial Heights, and 13 surrounding counties, as well as those receiving treatment in Greater Richmond healthcare facilities.

The majority of the patients we serve live below Federally-defined poverty level and receive pro bono services from at least one of the more than 200 highly skilled and compassionate CancerLINC volunteer professionals. CancerLINC offers help and hope to cancer patients – just when it is needed most.

OUR IMPACT & WHO WE SERVE

Michael Onsel turned to CancerLINC last year for help with estate planning and medical directives after being diagnosed with squamous cell carcinoma.

Michael Onsel turned to CancerLINC last year for help with estate planning and medical directives after being diagnosed with squamous cell carcinoma.
Edgar Best didn’t believe the doctors when he was diagnosed with Stage 4 non-Hodgkin lymphoma in 2015. However, a second opinion confirmed that he did indeed have cancer.

He began cancer treatment in Philadelphia, but as Mr. Best and his wife, Yvonne, were traveling back to their home in Petersburg, VA, he experienced difficulty breathing. He was rushed to a hospital, and learned that in addition to cancer, he also had congestive heart failure, which ultimately led to a four-day stay at Southside Regional Medical Center.

After completing cancer treatment, he was in remission and later transferred his follow-up care to VCU Massey Cancer Clinic. A year later, a checkup revealed his cancer had returned and he was referred to CancerLINC. By this time, cancer was taking a physical and financial toll on Mr. Best and his family. He worked as a commercial gas technician for the City of Richmond, but after his cancer returned he applied for retirement disability and had to wait a year for benefits to begin. He was about to lose his home and car when he called CancerLINC, which connected Mr. Best with several helpful resources. “CancerLINC gave me the information I needed,” he said. “They told me to contact the Boleman Law Firm, and they helped me save my house and my car.”

The law firm helped Mr. Best file Chapter 13 Bankruptcy to save his home, which was going into foreclosure a month before he contacted CancerLINC. “[The mortgage company] was going to sell my house on Dec. 19, and I called Boleman on Dec. 1,” he added.

His car was repossessed the same week the law firm helped him file for bankruptcy. Boleman Law contacted the automobile dealership, stopped the repossession and got his car back without any penalties.

CancerLINC also gave Mr. Best information about the Leukemia & Lymphoma Society and The Bone Marrow Foundation. He was able to apply for grants from each organization that helped him pay his co-payments and medical bills.

Mr. Best said he was more than pleased with the help he received from CancerLINC. “They are the best,” he added. “They were there for me.”

Yvonne and Edgar Best said CancerLINC helped them through a difficult time as Mr. Best was being treated for cancer and unpaid bills were piling up.
Robert Allen, Esq.
2018 Krista Latshaw Volunteer of the Year

Robert Allen is a civil litigation attorney with Thorsen Allen, LLP. His areas of focus include employment law, business and construction disputes and real estate transfer issues.

Having grown up on a farm in rural Essex County, Robert also has a special interest in land conservation, historic preservation, and sustainable development.

He began volunteering for CancerLINC in 2012, and has since helped more than 23 clients with legal matters related to employment, estate planning, real estate and insurance. To date in 2018, Robert has provided assistance to six CancerLINC clients. Robert is extremely responsive and helpful in accepting client referrals, and consistently receives positive feedback from CancerLINC clients.

Carlton Brown, J.D., CFP
2018 Community Advocate of the Year

Carlton Brown is Vice President of Investments at Wood Asset Management of Raymond James. Carlton is unique in the financial advisor world, he graduated with a juris doctor from the College of William & Mary’s Marshall-Wythe School of Law, and holds a bachelor’s degree from the University of Virginia’s McIntire School of Commerce. He earned his CERTIFIED FINANCIAL PLANNER™ certification in 1987 and has been an active member of the Virginia State Bar for more than 25 years.

Carlton is a native of Gretna, Virginia. He is married and has four children. He believes working as a financial advisor is a great way to serve others because the value of a long-term relationship with an experienced advisor can make an enormous difference in the lives of clients.

He began volunteering with CancerLINC in 2015 and during his time as an active volunteer has assisted more than 14 clients with financial related issues. This year alone, he has helped four local clients with financial situations that resulted from their cancer diagnosis.

Mary Sadovszky
2018 Allison Held Volunteer of the Year

Mary Sadovszky is the current co-chair of our “Bags & Bourbon Benefit” (previously known as “It’s In The Bag” handbag auction fundraiser). Mary first became involved with CancerLINC in late 2012, and soon joined the Bag event planning committee in 2013. Since then she has been a tireless, volunteer and advocate of this signature event, and CancerLINC. No sooner than one bag auction is completed, she is ready to start planning for the next. Her efforts, along with those of the planning committee, create a public face for CancerLINC and raise funds to keep our mission services available for so many cancer patients and family members.

Mary is employed by Old Dominion Electric Cooperative.
**OUR DONORS MAKE THE DIFFERENCE**

**CancerLINC LEGACY SOCIETY**
The Marilyn Lipsitz Flax & Robert Flax Endowment Fund

**KATZ-HODGES FOUNDER’S CIRCLE**

- **$5,000 - $100,000**
  - **INDIVIDUALS**
    - Constance & Linwood Lacy, Jr.
  - **ORGANIZATIONS**
    - Blind Squirrel Charitable Corp.
    - Bon Secours Health System, Inc.
    - Dominion Energy
    - Jenkins Foundation
    - TowneBank
    - United Way of Greater Richmond & Petersburg
    - VCU Health Systems
    - Virginia Cancer Institute
    - Virginia Law Foundation
    - Wells Fargo Foundation
    - Windsor Foundation Inc.

**LEADERS**

- **$1,000 - $4,999**
  - **INDIVIDUALS**
    - Aaron Alexander
    - Agnes Lisa Barker
    - Alexandra Bowen
    - Anonymous
    - Lakshmi Challa
    - Shannon Daily & Hamilton Goss
    - Thaddeus Du Bois
    - Thomas Falat & Laura Fortunato-Falat
    - Barbara Friedman
    - Stephanie Gilliard
    - Mary Helen Hackney
    - Phyllis Katz
    - Robert & Marti Latshaw
    - Lauren McDevitt
    - Mary Katherine McGetrick
    - Elizabeth O’Donnell
    - Deborah Ooi
    - Genie Paladino

- **ORGANIZATIONS**
  - Blacktie Benefit Auctions
  - Capital One Services
  - Community Foundation
  - Creasy Woofolk Concepts
  - CSI Ventures Inc.
  - Episcopal Church of the Redeemer
  - Eventfull
  - Fidelity Charitable
  - It’s Chic Again
  - LeClairRyan
  - Markel Corporation
  - Mexico Restaurants
  - McGuireWoods
  - Network for Good
  - Radio One Richmond
  - Sedona Taphouse LLC
  - The Church Hill Irish Festival
  - West Charitable Trust
  - WTVR-CBS 6

**CHALLENGERS**

- **$500 - $999**
  - **INDIVIDUALS**
    - Mary Baker
    - Mary Baril
    - Jordan Boersma
    - Rebecca Brand
    - Beth Browning & Charley Raintree
    - Terri & Marc Circeo
    - Gloria Cooley
    - Audrey Franks
    - Susan & Richard Friedman
    - Jennifer & Tom Gallo
    - Maria Garcia
    - Pablo & Adrianna Gonzalez
    - A. Cecil Jacobs
    - John Paul Jones
    - James & Nancy Kulp
    - Melissa MacVeigh
    - Linda & James May
    - Lisa Overton
    - Sarah Jessica Parker
    - Debra Pearlman
    - Rebecca Premock
    - Paul Ranney
  - **ORGANIZATIONS**
    - Allen Allen Allen & Allen
    - Brandermill Rotary
    - Brent & Leabough Team of Long & Foster Real Estate Inc.
    - ChambluCAPS
    - Dominion Employee Giving Program
    - Harman Claytor Corrigan Wellman
    - Civil Litigation Firm
    - Hirschler Fleischer
    - Just Give
    - Legacy Navigator
    - Old Dominion Electric Cooperative
    - Rintels Foundation
    - Rotary Club of Powhatan
    - SheChester
    - St. Mary’s Catholic Church
    - The Foot & Ankle Center
    - The Legacy Newspaper
    - Thompson McMullan
    - Willow Oaks Country Club

**FELLOWS**

- **$100 - $499**
  - **INDIVIDUALS**
    - Janet Abraham
    - Lucile Ackerly
    - Phoebe Antrim
    - Doug & Shelly Arthur
    - Armin Avesta
    - Christine & Dave Auman
    - Margaret Bacigal
    - Bernard Bagby
    - Melanie Beach
    - Harry & Christine Bear
    - Baird & Mary Colleen Beers
    - Crystal Benjamin
    - Helen Blackwell
    - Nadia Blanchet
    - Irving Blank
    - Maria Bond
    - Thomas Bobbitt & Sally Watkins-Bobbitt
    - Clare Bradshaw
THANK YOU FOR YOUR GENEROSITY

Mark Holpe
Marcy Horwitz
Rachel Hunley
Andrea Hurlocker
Elizabeth Jamerson
Shelby Jennette
Jewell Johnson
Kristen Johnson
Donna & Hardy Josephson
Patricia Karthaus
Marla Khalfani
Betty Labin
Tracy Labin
Heather Lockett
Mary Katherine Lovato
Gini Mallory
Chris & Nancy Malone
Jaeketa Manga
Patricia Marais
Jason & Carol Marcelino
Angela Martin
Lisa Mayfield
Colin McCarthy
Rita McClenney
Julie McConnell
Kandace McGuire
Barbara Melton
John Mercer
Stephen & Susan Meyers
Julia Mills
Dianna Muse
Michael Myers
Ann Nichols-Casebolt
Stephen & Wendy Northup
Barleen Parker
Nancy Parker
Jayne Pemberton
Dale Pittman
Fran & Johnnie Pugh
Catherine Plotkin
Jeannette Pugh
Barbara Queen
Joe & Margie Rapisarda
William Redd
Betty Richardson
Barbara & John Rose
David & Linda Rose
Lisa Savage
Steven Sawyer
Carrie & Seth Schaeffer
Lisa Schaffner

Edwin Smith
Lora Spiller
Russ Stone
Tenita Stuart
Bobbie & Stephen Sunday
Jonathan Tinker
Robert Trexler
Adrien Van Note
Edward & Marilyn Villanueva
Carol Watkins
Audrey Wamsley
Rebecca Walshak
Tom Wagstaff
Stoner Winslett
Eric White
Susan Willis
Catherine Willis-Melson
Chris Williamson
Roger Willbourn
Sandra Woodson
Flavian Woodson
Cassandra Wright & Doug Heuman
Egena Younger
Nikki Ziegelhofer
Shawne Zollar

ORGANIZATIONS
3 Monkeys Bar and Grill
Baskerville Photography
Brandywine Realty Services
Cards Against Humanity (CAH)
Classic Party Rentals of VA
Entertainment Cruises Washington, DC-Odyssey & Spirit Cruises
Entertainment Cruises- Baltimore Office
HCA Foundation
Hutch Bar and Eatery
Jason’s Deli
Massage Envy
National Coalition of 100 Black Women, Inc., Richmond Metropolitan Area Chapter
Property Investment Advisors
Research for Ruru
Seltek, Inc
SignScapes, Inc
Talley’s Meat and Three
The Benevity Community Impact Fund
Think Printing and Mailing Solutions
Three Notch’d Brewing Company
University of Richmond, Robin Center Ticket Office
Wegmans Food Markets, Inc.
For every $1 donation, CancerLINC is able to generate $3 in donated professional services.

CONTACT US:
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www.CancerLINC.org

HOW YOU CAN HELP

• Volunteer your time
• Attend our signature events
• Tell people about CancerLINC and our services
• Promote us on social media
• Make a financial contribution to help us expand our efforts